

# A. N. PIERSON

I N C O R P O R A T E D

W H O L E S A L E

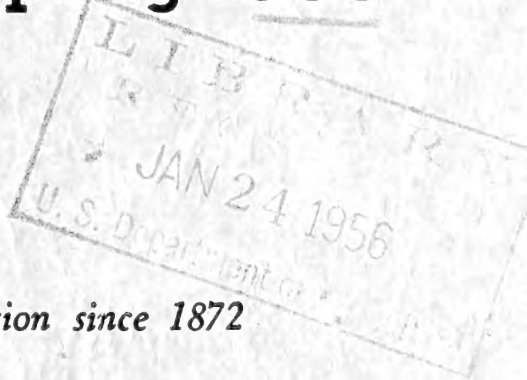
## FLORISTS AND NURSERYMEN

C R O M W E L L , C O N N E C T I C U T

# TRADE PRICE LIST

**Fall 1954 — Spring 1955**

*Backed by production since 1872*



*Members of*

The Connecticut Nurserymen's Association

The New England Nurserymen's Association

American Association of Nurserymen

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**A. N. PIERSON, Inc.**  
AND  
**PROSPECT NURSERIES, Inc.**

WHOLESALE

**Florists and Nurserymen**  
**CROMWELL, CONN.**

PHONE — MIDDLETOWN DIamond 7-2511

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**TRADE PRICE LIST**

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**Fall 1954 - Spring 1955**

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Represented by  
**E. D. ROBINSON**  
38 South Elm St., Wallingford, Conn.  
Phone 9-5672

## TO THE TRADE

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Nursery located on Route 9—

12 miles south of Hartford, Conn.

4 miles north of Middletown, Conn.

*Packing.* Net f. o. b. our shipping point. Packing charges are extra. We make no charge for packing car lot orders in bulk.

*This list cancels all previous lists, and  
Prices are subject to change without notice.*

Orders are accepted on condition that they shall be void should stock become injured by frost or other causes beyond our control. We cannot be responsible for loss caused by damage or delay in transit. If such damage occurs, it must be reported and entered immediately with your local agent of the transportation company.

CLAIMS for error or shortage will be gladly corrected, but we must be notified within TEN DAYS after arrival of the stock. Such claims must be based upon an actual check of material at the time shipment arrives and not after it has been sold or lined out. Positively no claims will be allowed unless we (or the shipper) are notified within 10 days of arrival of the shipment.

*Quantity Discount.* Five to 24 plants furnished at the 10 rate, 25 and up at the 100 rate and 250 at the 1,000 rate.

*Guarantee.* Prices do not include any guarantee of growth whatever.

*Terms.* All accounts are due and payable 30 days from date of invoice. Cash, security, or satisfactory Trade References will be required from unknown parties. Interest at 6% will be charged upon all past due accounts. Cash discounts: 2% 10 days from date of invoice.

Where quantity ordered is of sufficient amount we can arrange for shipment by motor freight at prevailing rates. Our favorable locations make it advantageous for our customers to come with their trucks and take away their purchases.

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## NOTICE

ALL AGREEMENTS AND CONTRACTS ARE SUBJECT TO ABILITY OF SHIPPER TO OBTAIN THE NECESSARY MANPOWER TO DIG AND PACK MATERIAL AND TO PRIORITIES ON MATERIAL AND TRANSPORTATION WHICH MAY LIMIT, RESTRICT OR MAKE IMPOSSIBLE PERFORMANCE THEREUNDER.

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A. N. PIERSON, INC.

Phone Middletown DIamond 7-2511

Cromwell, Conn.

ARTHUR E. WEBSTER ~ Nursery Superintendent

# EVERGREEN TREES

10 rate  
each

100 rate  
each

## CHAMAECYPARIS

*psifera aurea*

GOLDEN SAWARA CYPRESS

18 to 24 in. ....	2.00	.....
2 to 3 ft. ....	2.25	.....

*plumosa*

PLUME CYPRESS

18 to 24 in. ....	2.00	.....
2 to 3 ft. ....	2.25	.....
3 to 4 ft. ....	3.50	.....

*plumosa aurea*

GOLDEN PLUME CYPRESS

15 to 18 in. ....	1.75	.....
18 to 24 in. ....	2.00	1.75
2 to 3 ft. ....	2.25	.....

## JUNIPERUS

*hetzi glauca*

HETZI JUNIPER

15 to 18 in. ....	3.25	.....
18 to 24 in. ....	3.75	.....
24 to 30 in. ....	4.50	.....

*hibernica*

IRISH JUNIPER

18 to 24 in. ....	1.50	.....
2 to 3 ft. ....	1.75	.....
3 to 4 ft. ....	2.00	.....

*excelsa stricta*

GREEK JUNIPER

12 to 15 in. ....	1.50	.....
15 to 18 in. ....	1.75	.....
18 to 24 in. ....	2.25	.....
2 to 2½ ft. ....	3.00	.....

*e. sargentii*

SARGENTS JUNIPER BLUE

15 to 18 in. ....	3.25	.....
18 to 24 in. ....	3.75	.....

*meyeri*

MEYER'S JUNIPER

18 to 24 in. ....	2.50	.....
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## TAXUS

*canadensis stricta*

DWARF HEDGE YEW

18 to 24 in. ....	3.75	3.50
24 to 30 in. ....	4.50	4.25

*TAXUS—continued*

	10 rate each	100 rate each
<i>cuspidata</i>	<b>SPREADING YEW</b>	
15 to 18 in. ....	3.50	.....
18 to 24 in. ....	4.50	.....
24 to 30 in. ....	5.25	4.75
30 to 36 in. ....	6.50	6.00
<i>c. browni</i>	<b>BROWN YEW</b>	
15 to 18 in. ....	3.50	.....
18 to 24 in. ....	4.50	.....
24 to 30 in. ....	5.25	.....
<i>c. capitata</i>	<b>UPRIGHT YEW</b>	
15 to 18 in. ....	3.50	.....
18 to 24 in. ....	4.00	.....
24 to 36 in. ....	5.00	.....
30 to 36 in. ....	7.00	.....
3 to 3½ ft. ....	9.00	.....
3½ to 4 ft. ....	10.50	.....
4 to 4½ ft. ....	13.50	.....
4½ to 5 ft. ....	15.00	.....
<i>c. nana</i>	<b>DWARF YEW</b>	
12 to 15 in. ....	2.75	.....
15 to 18 in. ....	3.50	.....
18 to 24 in. ....	4.75	.....
<i>c. nana erecta</i>	<b>UPRIGHT DWARF YEW</b>	
15 to 18 in. ....	4.00	.....
18 to 24 in. ....	4.50	.....
<i>media halloriana</i>	<b>HALLORAN YEW</b>	
15 to 18 in. ....	3.00	.....
18 to 24 in. ....	3.75	.....
24 to 30 in. ....	4.75	.....
<i>m. hatfieldi</i>	<b>UPRIGHT HATFIELD YEW</b>	
15 to 18 in. ....	3.00	.....
18 to 24 in. ....	3.50	.....
24 to 30 in. ....	5.00	.....
<i>m. hicksi</i>	<b>HICKS YEW</b>	
15 to 18 in. ....	3.00	.....
18 to 24 in. ....	3.50	.....
2 to 2½ ft. ....	5.00	.....

# TAXUS—continued

		10 rate each	100 rate each
<i>c. stovekeni</i>	<b>STOVEKEN PYRAMIDAL YEW</b>		
18 to 24 in. ....		4.00	.....
24 to 30 in. ....		4.50	.....
<i>media</i>			
18 to 24 in. ....		3.50	.....
24 to 30 in. ....		4.75	.....
<i>m. andersoni</i>	<b>SPREADING YEW</b>		
18 to 24 in. ....		3.75	.....
24 to 30 in. ....		4.75	.....

# THUYA

<i>occidentalis boothi</i>	<b>BOOTH GLOBE ARBORVITAE</b>		
12 to 15 in. ....		1.75	1.50
15 to 18 in. ....		2.00	1.75
18 to 24 in. ....		2.25	2.00
<i>o. compacta</i>	<b>PARSON'S ARBORVITAE</b>		
15 to 18 in. ....		1.75	1.50
18 to 24 in. ....		2.00	1.75
<i>o. douglasi spiralis</i>	<b>SPIRAL ARBORVITAE</b>		
3 to 4 ft. ....		3.50	.....
4 to 5 ft. ....		4.50	.....
<i>o. elegantissima</i>	<b>GOLD TIPPED ARBORVITAE</b>		
2 to 3 ft. ....		2.50	.....
3 to 4 ft. ....		3.75	.....
4 to 5 ft. ....		4.50	.....
<i>o. globosa</i>	<b>AMERICAN GLOBE ARBORVITAE</b>		
12 to 15 in. ....		1.50	1.25
15 to 18 in. ....		1.75	1.50
<i>o. nigra</i>	<b>DARK AMERICAN ARBORVITAE</b>		
18 to 24 in. ....		2.00	1.75
2 to 3 ft. ....		2.25	2.00
3 to 3½ ft. ....		2.75	2.50
4 to 5 ft. ....		3.75	3.50
5 to 6 ft. ....		4.75	.....
<i>o. pyramidalis</i>	<b>PYRAMID ARBORVITAE</b>		
18 to 24 in. ....		2.00	1.75
2 to 3 ft. ....		2.25	2.00
3 to 4 ft. ....		2.75	2.50
4 to 5 ft. ....		3.75	3.50

# THUYA—continued

	10 rate each	100 rate each
<i>o. rosenthali</i>		
18 to 24 in. ....	2.25	.....
2 to 3 ft. ....	3.00	.....
<i>o. wareana</i>	SIBERIAN ARBORVITAE	
18 to 24 in. ....	2.00	1.75
2 to 2½ ft. ....	2.50	2.25
<i>o. pyramidal</i>	HETZI ARBORVITAE	
2 to 3 ft. ....	2.50	2.00
3 to 4 ft. ....	2.75	2.50
4 to 5 ft. ....	3.75	.....
<i>o. erecta compacta</i>		
15 to 18 in. ....	1.75	1.50
18 to 24 in. ....	2.00	1.75
2 to 3 ft. ....	2.25	2.00
<i>TSUGA canadensis</i>	CANADIAN HEMLOCK	
18 to 24 in. ....	3.00	2.75
2 to 3 ft. ....	4.25	4.00
3 to 4 ft. ....	5.50	5.00
4 to 5 ft. ....	7.00	6.50
5 to 6 ft. ....	10.00	.....
<i>s. carolinianum</i>	CAROLINA HEMLOCK	
2 to 2½ ft. ....	4.50	4.00
2½ to 3 ft. ....	4.75	4.50

## BROAD LEAFED EVERGREENS

<i>EUONYMOUS radicans vegetus</i>	BIG LEAF WINTER CREEPER	
2 YEAR Once 6" to 10" .....	3.00	.....
<i>KALMIA latifolia</i>	MOUNTAIN LAUREL (Cut-backs)	
12 to 18 in. ....	2.50	.....
18 to 24 in. ....	3.25	.....
2 to 2½ ft. ....	3.75	.....
<i>LEUCOTHE catesbaei</i>	DROOPING LEUCOTHE	
12 to 18 in. ....	2.50	.....
18 to 24 in. ....	2.75	.....



*PIERIS japonica*

## ORIENTAL ANDROMEDA

	10 rate each	100 rate each
12 to 15 in. ....	2.25	.....
15 to 18 in. ....	2.50	.....
18 to 24 in. ....	2.75	.....
24 to 30 in. ....	3.00	.....

*RHODODENDRON maximum*

## ROSEBAY RHODODENDRON

15 to 18 in. ....	3.00	.....
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*catawbience*

## CATAWBA RHODODENDRON

15 to 18 in. ....	3.50	.....
18 to 24 in. ....	4.00	.....

## DECIDUOUS ORNAMENTAL TREES

*ACER platanoides*

## NORWAY MAPLE

6 to 8 ft. ....	3.25	3.00
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*a. saccharum*

## SUGAR MAPLE

6 to 8 ft. ....	3.25	3.00
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*a. schwedleri nigra*

## CRIMSON KING MAPLES

6 to 8 ft. branched .....	4.00	3.50
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*MAGNOLIA soulangeana*

## SAUCER MAGNOLIA

18 to 24 in. ....	2.50	.....
2 to 3 ft. ....	3.50	.....
3 to 4 ft. ....	4.25	.....

## NIGRA

18 to 24 in. ....	3.50	.....
2 to 3 ft. ....	4.00	.....
3 to 4 ft. ....	6.00	.....

*LIRODENDRON tulipera*

## TULIP TREE

(Bare root only)

4 to 5 ft. ....	1.75	1.50
5 to 6 ft. ....	2.00	1.75
6 to 7 ft. ....	2.25	2.00

# DECIDUOUS ORNAMENTAL SHRUBS

	10 rate each	100 rate each
<i>AZALEA calendulacea</i>	<b>FLAME AZALEA</b>	
15 to 18 in. ....	2.25	2.00
18 to 24 in. ....	2.75	2.50
2 to 2½ ft. ....	3.75	3.50
<i>a. kaempferi</i>	<b>TORCH AZALEA</b>	
15 to 18 in. ....	2.25	2.00
18 to 24 in. ....	2.75	.....
2 to 2½ ft. ....	3.75	.....
<i>a. mollis</i>	<b>CHINESE AZALEA</b>	
15 to 18 in. ....	2.25	2.00
18 to 24 in. ....	2.75	.....
<i>a. mucronulatum</i>	<b>KOREAN AZALEA</b>	
15 to 18 in. ....	2.25	2.00
18 to 24 in. ....	2.75	2.50
<i>a. poukhanensis</i>		
15 to 18 in. ....	2.25	2.00

We beg to inform bookings have reduced our supply to very limited immediate offerings, but we have a goodly supply growing.



